## Message Text

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INFO OCT-01 NEA-10 ISO-00 CIAE-00 INR-10 NSAE-00 TRSE-00 AGRE-00 /029 W

-----084839 130010Z /65

R 121233Z MAR 78 FM AMEMBASSY JIDDA TO USDOC WASHDC INFO SECSTATE WASHDC 1360 USLO RIYADH

**UNCLAS JIDDA 1899** 

E.O. 11652: N/A

TAGS: BTIO, BFOL, EINV, SA

SUBJ: JOINT VENTURE PROPOSAL: ABDUL AZIZ & MOHAMED A. AL-JOMAIH

REF: USDOC 4600

- 1. JOMAIH FIRM DESIRES A PARTICIPATING JOINT VENTURE WITH PRINCIPALS ONLY. MR. HARVEY SHOULD SELECT MOST APPROPRIATE U.S. COMPANY FROM AMONG FIRMS HE REPRESENTS AND SEND THE INFO REQUEST BY JOMAIH.
- 2. SAUDI AGRICULTURAL DEVELOPMENT FUND WILL LOAN UP TO 50 PERCENT OF TOTAL PROJECT COST TO SAUDI INVESTOR EVEN IF IN JOINT VENTURE WITH FOREIGN FIRM, FOR DEVELOPMENT OF AGRICULTURAL LAND. JOMAIH STATES LAND IT HAS IS IN GASSIM AREA NORTH OF RIYADH. SAUDI FIRM PLANS TO GROW VEGETABLES AND GRAIN CROPS WITH POSSIBLE LATER EXPANSION TO POULTRY AND LIVESTOCK.

THE FIRM STATES THAT FINANCIAL REQUIREMENTS FOR FOREIGN INVESTORS ARE NEGOTIABLE. JOMAIH WANTS FOREIGN FIRM'S INVOLVEMENT FOR MUTUAL INTEREST IN ASSURING SUCCESS OF PROJECT. SAG HAS RECENTLY ALLOTTED LARGE AMOUNT OF FUNDS FOR AGRICULTURAL INVESTMENTS.

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3. EMBASSY BELIEVES USDOC WILL UNDERSTAND ITS RELUCTANCE TO BECOME INVOLVED IN NEGOTIATING DETAILS UNDER EXISTING GUIDELINES AND FACT THAT OTHER U.S. FIRMS HAVE SHOWN INTEREST. EMBASSY IS PASSING HARVEY'S QUERIES DIRECTLY TO JOMAIH FOR REPLY. WILLEY

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## Message Attributes

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Subject: JOINT VENTURE PROPOSAL: ABDUL AZIZ & MOHAMED A. AL-JOMAIH

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